

Job Offer



Ambrego

Author:
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Ambrego is a young, global biotechnology company with roots in research conducted by team members since 2018. Based on our self-developed in-cell technology, we are in the first stages of offering a cancer treatment for a wide range of cancer types and cancer stages including metastatic cancer (stage IV) with the goal of curing the patient. Ultimately, we aim for our treatment to be recognized as the best available treatment for most cases of cancer.

For this mission, we are growing our team with talented people.

We are currently looking for a

Sales Manager Biotech (JA)

working **full-time** from **Japan, Australia or other country near those time zones**

Please note: Ambrego Inc. and Ambrego Labs GmbH are equal employment opportunity employers and shall make all employment related decisions without regard to race, color, national origin, religion, age, sex, sexual orientation, handicap, veteran status and/or any status or condition protected by law, except where a bona fide occupational qualification exists.

Tasks

You will, as part of our Department of Scientific Affairs, be responsible for establishing our services within various target groups. The goal is to build collaborations and trust relationships that lead to patients and other people using our services.

This will, depending on the allocation of tasks, happen both on a broad level via marketing activities such as Webinars, but also on a key account level. On a key account level, you will contact people via e-mail, but also calls. Meetings will take place virtually, but also on premise at your accounts. We currently expect only 2-3 business trips per month, due to the rise of virtual meetings since Corona.

Target groups include mostly oncologists and other doctors of human medicine, veterinarians, as well as other stakeholders in the field of cancer treatment and cancer research. **You will concentrate mostly on the Japanese market.**

What else we offer:

- Besides working from home, we can also offer you an office experience in a great co-working location near to you.

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- A motivating pay. We also, of course, cover the costs for the business trips
- Work in an international, open-minded team. You will work with people with different cultures from around the world.
- Experience in a cutting edge biotechnology business and the good feeling that you will contribute in our goal of curing many sick people.
- MacBook Pro, monitor, keyboard, mouse, cell phone
- Flexible work hours

What we expect:

- The willingness to learn biochemistry on a basic level (proteins, DNA, mechanisms of DNA in cells), the mechanisms and drug landscape of cancer, and fast comprehension.
- Good knowledge in Japanese and English is mandatory.
- Customer satisfaction should be one of your key motivators. You should enjoy interacting with people.
- Willingness to travel in order to attend customer appointments in person, if necessary.

We want to get to know you!

Did we convince you? If that is the case, please send your application documents to:

hr@ambrego.com